Message Text

CONFIDENTIAL

PAGE 01 SEOUL 03869 101400Z POSS DUPE ACTION EB-07

INFO OCT-01 EA-07 ISO-00 STRE-00 SSO-00 NSCE-00 USIE-00 INRE-00 AGR-05 CEA-01 CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 EPG-02 AID-05 SS-15 STR-04 ITC-01 TRSE-00 PRS-01 SP-02 FEAE-00 OMB-01 XMB-02 OPIC-03 /086 W

-----101557Z 115058 /43

O 101304Z MAY 77 FM AMEMBASSY SEOUL TO SECSTATE WASHDC IMMEDIATE 3800

CONFIDENTIAL SEOUL 3869

PASS STR (KELLY), COMMERCE, LABOR, TREASURY

EO 11652: GDS

TAGS: ETRD, TW, KS, US

SUBJECT: FOOTWEAR NEGOTIATIONS

REF: (A) TAIPEI 2608, (B) TAIPEI 2655, (C) SEOUL 3827, (D) SEOUL 3865, (E) SEOUL 3866, (F) SEOUL 3867, (G) SEOUL 3868

- 1. REFTELS REPORT PROGRES OF NEGOTIATIONS TO DATE AND REQUEST WASHINGTON ADVICE ON A NUMBER OF MATTERS INCLUDING SEVERAL REQUESTS FOR AUTHORITY NOT COVERED IN ORIGINAL NEGOTIATING INSTRUCTIONS. ASIDE FROM KELLY-LANDE TELCON CONVEYING WASHINGTON ASSENT TO OFFER OF CATEGORIES BASED ON MATERIAL COMPOSITION OF FOOTWEAR IN DRAFT AGREEMENT WITH GROC, ACCORDING TO OUR RECORDS WE HAVE NOT YET RECEIVED ADVICE ON FOLLOWING SPECIFIC PENDING REQUESTS, INCLUDING THOSE MADE AS RECENTLY AS TODAY:
- (A) PROPOSAL TO USE CATEGORIES BASE CONSISTING OF LEATHER, PLASTICS (INCLUDING POLYURETHANE) AND "OTHER MATERIALS" IN GROC AGREEMENT, WITH FALLBACK TO ASSURANCE CONFIDENTIAL

CONFIDENTIAL

PAGE 02 SEOUL 03869 101400Z POSS DUPE

THAT GROC WILL NOT CHANGE EXPORT PRODUCT MIX DISRUPTIVELY AND WILL AGREE, IN EVENT OF DISRUPTION, TO CONSULTATIONS DURING WHICH, AS AGREED IN ADVANCE BY GROC, USG COULD CONTROL DISRUPTIVE IMPORTS BY ADDING NEW CATEGORIES OR BY OTHER MEANS.

(B) AUTHORITY TO USE MORE GENERAL "BEST EFFORTS" PROVISION

IN SPACING PARAGRAPH OF GROC AGREEMENT, USING LANGUAGE OF THE U.S. -ROC TEXTILE AGREEMENT TO MAINTAIN NORMAL PATTERN OF TRADE, TAKING INTO ACCOUNT SEASONAL FACTORS.

- (C) AUTHORITY TO SECURE GROC ASSURANCE IN A SIDE LETTER THAT THERE WILL NOT BE A SHIFT INTO FOOTWEAR UPPERS TO CIRCUMVENT AGREEMENT LIMITATIONS.
- (D) ADVICE ON PREFERRED METHOD TO DEAL WITH POSSIBLE PROBLEM OF SHIPMENTS OVERHANG IN PIPLINE PRIOR TO START-UP DATE IN KOREAN AGREEMENT. (PROBLEM MAY ALSO ARISE IN AGREEMENT WITH GROC.)
- (3) CONFIRMING ADVICE THAT SURVEILLANCE UNDER A NEWLY REVISED CATEGORIES SYSTEM IS POSSIBLE FOR START-UP DATES NOW BEING CONTEMPLATED.
- (F) ADVICE ON PREFERRED OPTION ON WOOL FELT FOOTWEAR USED FOR BOOT LINERS.
- (G) AUTHORITY TO MOVE U.S. OFFER TO ROK FROM 30-34 MILLION PAIRS TO 30-35 MILLION PAIRS, WITHIN GUIDELINE OF 160 MILLION PAIR TOTAL OFFER TO BOTH COUNTRIES.
- 2. REGRET SHORT NOTICE BUT NEGOTIATIONS MAY BE COMING TO CONCLUSION. ACCORDINGLY, U.S. DEL REQUESTS WASHINGTON ADVICE ON THESE POINTS BY COB TUESDAY MAY 10 (WASHINGTON TIME).

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PAGE 03 SEOUL 03869 101400Z POSS DUPE

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Message Attributes

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